

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 05638 180720Z

17

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 180657Z AUG 76
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 0748

UNCLAS TAIPEI 5638

E.O. 11652: N/A
TAGS: BFOL, TW
SUBJECT: INVESTMENT OPPORTUNITY: VICLITE OPTICAL COMPANY, LTD.

REF : CCP FY77

1. VICLITE OPTICAL COMPANY, LTD. (WTD 11/73 BEING UPDATED), CAPITALIZED AT US\$5 MILLION, WAS JOINTLY ESTABLISHED IN 1973 BY TAIWAN'S LEADING AUTOMOBILE ASSEMBLER, YUE LOONG MOTOR CO., AND XEROX CORP., E.O.S., PASADENA, CALIFORNIA, FOR THE MANUFACTURE OF IMAGE INTENSIFYING TUBES AND NIGHT VISION SYSTEMS FOR MILITARY USE. FIFTY PERCENT IN THE FIRM WAS OFFERED BY VICLITE TO XEROX IN EXCHANGE FOR THE LATTER'S TECHNICAL KNOWHOW. OWING TO A DECLINE IN MARKET DEMAND, VICLITE HAS BEEN FORCED TO CLOSE ITS PLANT AND IS ATTEMPTING TO SHIFT EXISTING PRODUCTION FACILITIES TO OTHER USAGE.

2. THE MANAGEMENT OF VICLITE HAS EXPRESSED AN INTEREST IN FINDING AS U.S. COLLABORATOR TO REBUILD ITS PLANT FOR THE MANUFACTURE OF CATHODE-RAY TUBES AND SOPHISTICATED INTEGRATED CIRCUITS FOR ELECTRONIC INDUSTRIES IN TAIWAN AND ABROAD. A 59 PERCENT EQUITY WORTH US\$4-5 MILLION IS OFFERED BY VICLITE TO PROSPECTIVE U.S. INVESTORS/PARTNERS, THE FIRM'S PLANT, LOCATED IN TAOYUAN ABOUT 30 MILES FROM TAIPEI, HAS 8,000 SQUARE METERS WITH 7,000 SQUARE METERS OF LAND AVAILABLE FOR EXPANSION. IT HAS PRODUCTION EQUIPMENT SUCH AS HIGH VACUUM DEVICE, GLASS & METAL SEALING MACHINE, FIBER OPTICS POLISHING MACHINE, THIN-FILM COATING MACHINE, LAMINAL FLOAT ASSEMBLY BENCH,
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MTF OPTICAL BENCH, ETC..

3. VICLITE WISHES TO START THE NEW PROJECT LATE THIS
YEAR. INQUIRIES FROM INTERESTED U.S. FIRMS SHOULD BE
REFERRED TO EMBASSY ASAP FOR TRANSMITTAL TO VICLITE.
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Message Attributes

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Disposition Approved on Date:
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Disposition History: n/a
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